

GovCon Insights + Pipeline

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Greetings, friends!

AI on our minds this week. It is a wild time to be alive. Federal agencies are more and more experimenting, implementing, and discovering practical case by case uses for AI, as well as the risks that come with it - predictable and otherwise. Everyone from GSA suits to NRL biologists are navigating these exciting, new, and potentially treacherous waters. **rTurner is no exception, with multiple AI integrations in our new tools as we continue adapting and changing how bids are qualified and scored.**

With this in mind, we're glad to see that "[NIST plans to release AI cybersecurity guidance within the year to support safe adoption as federal agencies expand use cases](#)". If your firm uses AI, staying on top of ongoing standards, security measures, and SOPs will naturally keep you in a more competitive space in Industry.

One way to contribute to this rapidly developing area is to respond to NIH's request for [comments on their NIH AI Strategy](#). Comments are due July 15, and we strongly encourage all to consider responding.

At the acceptable risk of being repetitive -- rTurner Consulting is at the forefront of using AI to accelerate GovCon business development. Our new [RFQ+ platform](#) is leading the way in saving time and money to quickly and efficiently identify and qualify winnable bids. Send us a note and we'd be happy to show you all about it.

Next up 🚗 fuel for your pipelines!



As per usual. [Here are FOUR high value targets to keep in your sights.](#)



FIRST ASCEND BPA POOL 1

EXECUTIVE SUMMARY

The ASCEND BPA will provide federal agencies with a streamlined acquisition path to procure Infrastructure-as-a-Service (IaaS) and Platform-as-a-Service (PaaS) solutions from FedRAMP-authorized commercial cloud providers. Managed by GSA, ASCEND is expected to become a cornerstone vehicle for secure, scalable cloud adoption across the federal government. The BPA will support cloud adoption for data storage, compute, networking, security, automation, and analytics aligned with the Federal Cloud Computing Strategy and OMB's Cloud Smart Policy.

 [Click here to see our further analysis, including capture strategy tips, core scope areas, scoring, timelines, vendor profiles, and more.](#)



SECOND, Veterans Procurement Automation System (VPAS)

EXECUTIVE SUMMARY

The Department of Veterans Affairs is preparing to issue a multi-award BPA under STRATUS Cloud BOA Pool 2 to support the Veterans Procurement Automation System (VPAS). This initiative is part of VA's digital transformation, aiming to streamline procurement workflows, reduce administrative overhead, and modernize acquisition systems leveraging cloud-native platforms and low-code/no-code (LCNC) technologies. VPAS will enable procurement specialists to automate repetitive tasks, enhance compliance through intelligent workflows, and integrate emerging technologies such as RPA and AI into legacy systems. This opportunity aligns directly with OMB and VA priorities around IT modernization, category management, and digital transformation of acquisition processes.

 [Click here to see our further analysis, including capture strategy tips, core scope areas, scoring, timelines, vendor profiles, and more.](#)



THIRD, SOLUTIONS FOR INTELLIGENCE ANALYSIS 3 (SIA 3 ON-RAMP)

EXECUTIVE SUMMARY

The SIA 3 Small Business On-Ramp provides an opportunity for qualified small businesses to join the DIA's flagship contract for intelligence analysis and support services. Designed to

enhance the Defense Intelligence Enterprise (DIE), this on-ramp ensures sustained analytical support across CONUS and OCONUS environments. It's a mission-critical IDIQ vehicle that emphasizes analytical agility, rapid response capability, and support in hostile zones—making it an essential mechanism for national security objectives.

 [Click here to see our further analysis, including capture strategy tips, core scope areas, scoring, timelines, vendor profiles, and more.](#)



U.S. Citizenship and Immigration Services

FOURTH, STRATEGIC ENTERPRISE PORTFOLIO MANAGEMENT AND ORGANIZATIONAL MATURITY SUPPORT (SEPMOMS)

EXECUTIVE SUMMARY

DHS USCIS seeks professional services to establish and mature Strategic Portfolio Management (SPM) for the Identity and Information Management Division (IIMD) to enhance organizational agility, streamline investment management, and improve alignment between planning, funding, and execution. This opportunity addresses the growing need for agile, person-centric information architecture to manage immigration records and identity services efficiently. The effort supports USCIS mission priorities for modernization and responsiveness in an evolving regulatory and technological environment.

 [Click here to see our further analysis, including capture strategy tips, core scope areas, scoring, timelines, vendor profiles, and more.](#)

Happy hunting! Let us know how we can help!

Cheers,
Maggie & the rTurner Team



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